Q&A'S FROM 2025 APBI
CONTRACT OPPORTUNITIES

PM TS:

Q1: Can you confirm the FMS Poland Aerostats RFP release date is expected in 4Q25? Can you please elaborate?

A1: PM may have mispoke, the tentative RFP realease date for the ASSR for Poland is 3rd QTR FY 25.Q2: For LTC Cotner: Does Fires have any updated requirements for launched effects?

Q2: For Neal Dedicatoria - Will the Government release the PM TS Consolidated SETA opportunity as "Restricted" or "Unrestricted" on RS3?

A2: At this time, it is unknown how the PM TS Consolidated SETA effort will be solicited (Restricted or Unrestricted). A final decision on how this will be solicited is contingent on the findings of the Market

PM EW&C:

Q3: Can you post the link or QR code to the book just mentioned

A3: https://peoiews.army.mil/pm-ewc/#ewc-planning-guide

PM EW&C/PM IS&A:

Q4: Do we anticipate changes in the way we do software development in the future with open architecture? Are we still going to need software development contracts? Will we build the hardware around the software moving forward?

A4: Depends on the program but in general for EW&C we are trying to develop/purchase software that integrates across the portfolio. However, SW development continually changes and there will always be a need to upgrade and add functions to components, Software Defined Radios (SDRs), and especially for interoperability with other systems and architectures via Standard SW frameworks. HW and SW must move forward together, although sometimes there are proponents for one side to drive the other.

PM IS&A:

Q5: What's on the horizon after AI for IEW&S programs? Indicators are that AI will peak before 2030 - what's beyond that?

A5: Each program and technology area have long term roadmaps and investment areas looking into the 2030 and beyond timeframe. Whether through artificial intelligence or other techniques and

technologies, it is reasonable to anticipate that needs will continue to grow for accelerating decision making and allowing operators to focus on efforts that people are uniquely fit for - and for machines to take on the routine and time-consuming tasks. With the continuously increasing volume, velocity and variety of data being generated in the environment, advanced technologies that can generate holistic understanding of the environment from all possible sources of data in real-time will be essential to outpacing the threat in the future environment.

Q6: BG Barker mentioned C3N taking on part of the AI/ML portfolio - how do C3N and PEO IEW&S plan to split up requirements between C3N AI/ML and IEW&S AI/ML? What's that look like in the long term?

A6: IEW&S AI/ML efforts will be focused on uniquely Intelligence needs - driven by classification and authorities associated with Intelligence data. There will be substantial collaboration as there are many areas that have applicability across PEOs. Q5: What kind of on/off-ramping procedures is the Government considering, if any?

Q7: David Chesney mentioned we could reach out to him regarding capabilities we may want to share. Is there contact information for him or his office?

A7: david.l.szczesny.civ@army.mil

PM PNT:

Q8: For PNT, is the gap he discussed where North-Star fits? Where does NorthStar fit in with the other long-range program, CMFF? What's the status of these?

A8: No. The gap is "Cost-Effective, Non-RF, Full APNT Systems Solution". NorthStar is an RF solution that accepts an ALTNAV Signal. PM PNT is looking for a cost effective full non-RF APNT solution.

NorthStar and the APNT Card for CMFF both provide RF-based APNT solutions to all threat tiers. The platforms on which the systems are fielded are expected to differ.

NorthStar is currently in White Paper evaluations. The APNT Card for CMFF has released its Statement of Need to C5 Consortium Members. Responses are due 13 May to the Consortium Management Group.

PM SAI:

Q9: If we have HADES doing long range and Launched Effects doing close range, is there a gap at mid-range? How can industry get after that problem set?

A9: There are currently midrange platforms that support the mid-range mission (UAS, HAP, and LE's), currently the sensors for the mid-range intel requirements have not been fully defined. The gap currently in the technology space is advancing technology in a smaller form factor with fewer power requirements.

PM TS:

Q10: Can they post in chat the name of the current Belvoir speaker.

A10: Not able to answer this question

PM EW&C:

Q11: Can we get a link to the strategic document the speaker just mentioned?PM EWC:

A11: https://peoiews.army.mil/pm-ewc/#ewc-planning-guide

HQ:

Q12: My apologies, you said that the slides would be posted on SAM. I am only seeing the opportu-

nity slides, not the presentation slides in SAM. Is this user error on my part, thanks.

A12: All slides will be posted on the SAM.gov link: https://sam.gov/opp/7d09f1ac8d784ac-48537371cf0fe382f/view
They can also be found on the PEO IEW&S website at: https://peoiews.army.mil/industry/

Q13: The demand for the AI@Speed MATOC--the potential task orders supporting various PMs will all flow to SBIR and OTAs?

PM TS:

Q14: We have developed the small aerostat capability mentioned. How can we provide the information on this to your people? Should we team with the companies on your new "Time and material" contracts for faster action?

A14: ACC recently awarded the Aerostats MATOC IDIQ to the 10 vendors listed on the briefing slides. If you are not one of these prime contractors, you are free to contact them to possibly subcontract or partner with them. The Aerostats MATOC IDIQ has the ability to on-ramp and off-ramp contractors. Please continue to monitor SAM.gov or contact ACC/KO for that opportunity. You may also pass along a capability statement to the KO which details your Small Aerostat Capabilities that may fit within the scope of this MATOC.

HQ:

Q15: When do we expect opportunities to be posted on Vulcan site?

A15: We are targeting, May 2025, for release of the first opportunities on Vulcan.

HQ / PM IS&A:

Q16: Will the AI / ML opportunities that were previously targeted for AIS@P be released under Vulcan?

A16: Vulcan is another tool in the tool box, we anticipate some of the requirements from AIS@P filtering to Vulcan as required

HQ:

Q17: Are there associated slides for these topics?

A17: Slides were unavailable during the Strategic panel but are now posted here: https://peoiews.army.mil/wp-content/uploads/2025/04/2025_04-PEO-IEWS-APBI-Strategic-Needs_Public-Release_FINAL.pdf

PM EW&C:

Q18: Can you share the link the Strategic guide just mentioned?

A18: https://peoiews.army.mil/pm-ewc/#ewc-planning-guide

PM IS&A:

Q19: Given the current pace of innovation in AI, especially in areas relevant to cyber ops., are you all concerned about the implications of waiting until next FY to release an RFI related to these efforts? e.g. threat landscape evolutions, standards evolution, adversary pace?

CHECK BACK FOR UPCOMING OPPORTUNITIES