



PEO IEW&S ALT Industry Day #16 Q&A

Q1: When you talk about Industry providing feedback on whether Army requirements are being articulated clearly, are you talking about specs on RFQs/RFPs or the underlying needs of the Army? Understand RFPs & RFQs are published on sam.gov, but how should industry best get the underlying requirements and needs of the Army? How/where is that published?

A1: The two best ways for industry to bridge the gap with understanding what the Army needs are 1) attendance at Industry and Army events such as AUSA, IA Warfighting Forums, Technical Exchange Meetings that are often organized by non-profit, non-DoD organizations and sometimes DoD organizations like PEOs and CFTs; and 2) direct engagement with Army Capability Managers (ACMs). ACMs, as capability developers, by law must remain vendor agnostic. However, engagements between ACMs and industry are most helpful in that it is an opportunity for the Army to share problems that need solutions, and in some cases, industry helps identify or better describe our problems. These opportunities then help the ACM better describe the characteristics of capabilities the Army needs in requirement documents. A third and new opportunity for industry, not formalized by Army yet, is the Characteristics of Need

(CoN). AFC has recently published a CoN in sam.gov for industry on Next Generation C2. This CoN provides a clear problem statement and key characteristics of the NGC2 environment and technology stack. It is a living document, planned updates are about every 90 days following major experiments (<https://sam.gov/opp/90de-338b9a734a6d967f56ca44dd9b3c/view> as an example).

Q2: Are contracts stalled for review to determine if they reflect the President's priorities?

A2: ACC has internal controls in place to review actions to ensure they are in line with President's priorities

Q3: How is TLS Manpack powered? Is it going to use Small Tactical Universal Battery (STUB) for battery standardization and interoperability?

A3: TLS Manpack uses the Army standard 2590/5590 battery. They are interchangeable and TLS Manpack runs off both. A future battery requirement has not been identified at this time.

Q4: Is PNT planning on awarding the last option years on the current SETA contract?

A4: PM PNT is being proactive in starting the

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recompete process for our SETA given projected growth.

Q5: Question for PNT (CMMF cards) slide page 15. will there be a requirement for storage cards?

A5: The requirements for the CMFF program are managed by PEO C3N. PEO IEW&S supports development of the APNT Card and EW Card. Should you wish us to connect you to PEO C3N, please provide contact information at your convenience.

Q6: For PD Aerostat & as of the procurement list of 01/23/25, RFP W56KGY-24-R-003 Aerostat MATOC IDIQ shows an estimated solicitation release of GFY2Q25 but status shows "evaluation" and both inputs are in red font color. It does not appear that the MATOC IDIQ solicitation has been released to Industry to respond as of yet. Please advise status and anticipated RFP release date. Thank you.

A6: The Government intends to award the base contract using means other than full and open competition under the authorities provided by Section 1244 of the James M. Inhofe National Defense Authorization Act for Fiscal Year 2023, as amended by Section 1242 of the National Defense

Authorization Act for Fiscal Year 2024 - Temporary Authorizations for Covered Contracts Related to Ukraine, Taiwan, and Israel.

The Government has a need/requirement for these systems sooner than what the previous Acquisition Strategy could deliver. Congress provided this authority through the National Defense Authorization Acts to replenish the USG depots and provide supplies and services to allies and partner nations that have provided support to Ukraine, Taiwan and Israel. This authority is being used for this requirement to achieve Congresses' objective.

The Government has performed significant mar-

ket research, including its most recent RFI on 25 April 2024, eliciting the same information that would be included in a proposal during a Source Selection. The Government intends to evaluate the information received from its Market Research in the same manner in which it would evaluate proposals. The Multiple Award Task Order Contract will include on ramp capabilities to further competition and provide industry the opportunity to receive awards in the future as technology advances or requirements dictate.

Q7: Regarding elevated sensor platforms, smaller, agile austere, soldier operated systems so as The Silicis 36ft trailered Aerostat which has over 8 years of mission experiences for OIR, why are we still having to deal with the large clunky aerostats that are not conducive to 95 percent of the mission sets? The General stated that large clunky systems are not sustainable.

A7: The Army Program of Record has a fleet of Large and Medium aerostats that are sustainable and actively supporting the Warfighter. The Army Aerostats program understands the role that small more tactical aerostats can play in the current and future fight however tactical sized aerostats have not proven to have the same lift, duration, and survivability capability of larger systems. The program office believes that there is no one size fits all solution. The program office is actively engaging industry to better understand what new aerostat technology is available to showcase to Army senior leadership to be considered for potential follow-on requirements.

Q8: On NorthStar - is communication and interaction available to industry reps up to RWP in March?

A8: Yes, Mr. Mike Trzeciak indicated no issue with industry interactions up to RWP.

Q9: When will EW&C put out an RFI and/or DRFP

for the SETA recompute?

A9: The PM is still developing timelines/documents. We will have an update at the next ALT Industry Day.

Q10: WRT AIS@P is the RFI for market research still open?

A10: The request for vendor one-on-ones closed on 24 January and the RFI closed on 31 January. There will be a draft RFP posted in February to SAM.gov.

Q11: When are AIS@P question / answers expected to be posted?

A11: AIS@P Question and Answer responses have been posted to SAM.gov and the PEO IEW&S website.



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