



Answer

Question

## Q&A'S FROM SEPTEMBER 2024 ALT INDUSTRY

**GUEST SPEAKER - LTC Cotner, Chief, Concepts Development Division:  
Fires CDID:**

**Q1: Are there any requirements being backed in for C-UAS specifically by FIRES?**

A1: FCoE has been assigned the proponenty for C-UAS and is refining the C-UAS strategy to help align the development and fielding of C-UAS capabilities at echelon for the force. Once that strategy is defined and approved by ASL, we will develop requirements. Right now there are not any requirements that will be published in the next FY.

**Q2: For LTC Cotner: Does Fires have any updated requirements for launched effects?**

A2: Aviation COE is the proponent for LE. We are providing our input to their requirements.

**PM Opportunities:**

**PM TS:**

**Q1: Is there any update from PM TS regarding the FALCONS RFI status?**

A1: FALCONS will be awarded as an OTA under the C5 consortium. A request for white papers was released to the consortium on 24 June 24. A re-

quest for prototype proposals will be issued first quarter FY 25 and awards will be issued late third quarter FY second quarter FY 25.

**PM TS Aerostats:**

**Q2: Can the Government provide information on the base award selection criteria? Will there be requirements for Technical, Past Performance, Cost and Small Business Participation Plans?**

A2: The Government has performed significant market research (including its Request For Information (RFI) issued on 25 April 2024) which articulated potential award selection criteria similar to that which would be evaluated during a Source Selection for the purpose of awarding contract(s). As the Government noted in its RFI on 25 April 2024, "The Government is considering the use of other than full and open competition to execute this action." This action would be taken pursuant to the authorities granted under Section 1244 of the FY2023 National Defense Authorization Act (NDAA) as modified by Section 1242 of the 2024 NDAA.

**Q3: Can the Government confirm whether there will be any awardable Task Orders (TO) included with the base award selection criteria (in addition to a potential minimum award TO)?**

# INDUSTRY DAY Q&A

A3: Awardable task orders will have individual selection criteria based on the specific requirements.

**Q4: Does the Government intend to award a Small Business Set Aside pool?**

A4: There will be a pool of small business vendors.

**Q5: What kind of on/off-ramping procedures is the Government considering, if any?**

A5: The Government plans to have on/off ramping throughout the life cycle of the contract. The Government may conduct an on-ramp in any year of the ordering period in order to maintain adequate competition or to obtain access to additional technologies and capabilities.

**Q6: Does the Government intend to limit the number of base awards?**

A6: The number of awards will be based on market research and program requirements and is not necessarily limited to a certain number of vendors. The Government intends to award to several Small and Large Businesses.

**Q7: Does the Government intend to issue advance notices before Task Order Requests (TOR) are released?**

A7: The Government intends to issue advance notice whenever possible.

**Q8: What mechanism is the Government considering for releasing TORs under the IDIQ (i.e. email, PICE, etc.)?**

A8: At this time, the Government intends to use email to release task order requests, however, this may change in the future.

**Q9: Does the Government have an estimated timeline for the release of the DRFP and RFP for the base IDIQ?**

A9: The Government expects to contact vendors

sometime in 1st Quarter - FY25.

**PM EWC:**

**Q10: Can you provide details regarding the acquisition? Re: Spectrum Situational Awareness System S2AS?**

A10: SNTRE OTA was awarded to three vendors, the three winning vendors in FY 25 are going through testing, prototyping, and demonstration events. At the conclusion of the SNTRE Phase III OTA, the GOV will decide if a winning prototype is selected to become S2AS or if the GOV needs to open S2AS back up to new competition.

**Q11: Can PM EW&C further expand on S2AS acquisition strategy and how industry can participate in the opportunity?**

A11: S2AS contract strategy will be determined after the SNTRE Phase III OTA is complete and the testing/prototyping is finished.

**Q12: Does the Government still intend to release TIGS-Sustainment on RS3? Given the Government had limited RFI responses, would the Government consider a different vehicle (opening the opportunity up to non-RS3 primes)?**

A12: The government still intends to release this sustainment effort on RS3.

**Q13: How are vendors who are not sponsored for JWICS connections/accounts supposed to get information and participate in this solicitation? Re: TIGS Integrated Product Support Industry Day.**

A13: Please see the Draft RFP when it is released in the next few weeks, we are working to remove some of the restrictions to not having a JWICS account.

**Q14: PEO IEW&S and/or PM EW&C sponsor vendors to have accounts and access to JWICS?**

A14: Please see the Draft RFP when it is released in

the next few weeks, we are working to remove some of the restrictions to not having a JWICS account.

**Q15: Can Paul confirm that he mentioned the draft RFP for TIGS is anticipated in 2 weeks?**

A15: Yes, that is correct. At work case scenario 3 weeks because we just got new lawyers assigned that are reviewing the RFP documents so they can be released.

**Q16: Which program are the current PM EW&C RFI's related to? I didn't see any discussion of the A2EWS program that was recently highlighted in the recent DefenseScoop news article.**

A16: The A2EWS RFI's were put out by Product Lead Strategic Spectrum Warfare (SSW) which is TLS EAB. However, PM EW&C is looking for EW hardware/solutions that could be integrated into multiple programs of record.

**Q17: Who were the three awardees for SNTRE?**

A17: Research Innovations Inc., Charon Technologies, LLC, 3dB Labs Inc.

**Q18: I understand that this action will be solicited on RS3 through the secure contracting environment at RSA. Which PdM is this work coming out of? Tactical Space Superiority or Strategic Spectrum Warfare?**

A18: Product Lead Tactical Space Superiority.

**Q19: The TSS RFI was done on JWICS, are the future RFI's only going to be done on JWICS?**

A19: Future RFPs for Production efforts will be on

JWICS, the Product Lead however is looking at ALT means such as courier to accept proposals. The RFI/RFP will start on open contract release platforms (future contract release platforms/strategies such as SAM.gov or GSA etc are still being determined) will move to JWICS after release though for proposal submission/source selection.

**Q20: Is the TSS industry day in Nov going to be in a secure environment as well?**

A20: As of today, yes it will be TS Industry Day but is subject to change. SAM.gov will have future info on the industry day.

**PD SAI:**

**Q21: On PD SAI, can you run through the LRR review one more time? Will this result in a competitive opportunity?**

A21: I apologize for the confusion; we do not anticipate any competitive actions resulting from the LRR RFI. The intent was to confirm that the OEM is still the only capable vendor of meeting the Governments requirement.

**PM IS&A:**

**Q22: Are we still able to submit RFI responses for the upcoming Automated Data Collection Reduction and Analysis opportunity?**

A22: The RFI closed on 9/5/2024. I always tell folks to keep sending in white papers and we will read them if we can as we finalize the contracting strategy.



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## **PM C&S:**

### **Q23: Will PM C&S SETA release a Draft?**

A23: Yes.

## **MATOC Questions:**

### **Q1: How will the Fast Track MATOC differentiate from the ACC APG Modern Software Development (MSD) and the MAPS vehicles?**

A1: The DASA DES MATOC is for Software Development. The PEO IEW&S MATOC is different due to the heavy focus on AI/ML areas of special interest. This vehicle will have vendor pools covering key components required to build an AI/ML ecosystem.

### **Q2: Can the Government confirm whether teaming arrangements will be allowed to qualify for the base award?**

A2: Currently the government does not intend to limit teaming arrangements.

### **Q3: Can the Government provide information on the base award selection criteria? Will there be requirements for Technical, Past Performance, Cost and Small Business Participation Plans?**

A3: A draft RFP is anticipated to be released in November 2024 that will cover selection criteria.

### **Q4: Can the Government confirm whether there will be any awardable Task Orders (TO) included with the base award selection criteria (in addition to a potential minimum award TO)?**

A4: The Government does not intend to have an awardable TO included with the base awards at this time.

### **Q5: Does the Government intend to award a Small Business pool in addition to the AI/ML and Software pools?**

A5: The Government anticipates that one sub-pool of the AI/ML work will be set aside for small business.

### **Q6: What kind of on/off-ramping procedures is the Government considering, if any?**

A6: The draft RFP is anticipated to be released in November 2024 which will include on/off ramping procedures.

### **Q7: Does the Government intend to limit the number of base awards?**

A7: The Government does not have a set number of base awards.

### **Q8: Does the Government intend to issue advance notices before Task Order Requests (TOR) are released?**

A8: Yes, the Government intends to notify MATOC contract holders of forecasted opportunities on this vehicle

### **Q9: What mechanism is the Government considering for releasing Task Order Requests (TOR) under the IDIQ (i.e. email, PIEE, etc.)?**

A9: The Government is looking into a separate



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application to manage this MATOC

**Q10: Does the Government have an estimated timeline for the release of the DRFP and RFP for the base IDIQ?**

A10: Draft RFP in 1QFY25 and final RFP in 2QFY25 is anticipated.

**Q11: Does the Government intend to introduce labor rate caps at the base award level?**

A11: The Government does not intend to evaluate cost/price at the base award level.

**Q12: Will the government use the 541715 , Research and Development in the Physical, Engineering, and Life Sciences (except Nanotechnology and Biotechnology) NAICS code?**

A12: The Government has not determined the NAICS code at this time.

**Q13: Will there be completion work included in the Fast Track MATOC for AI/ML and SW development opportunity or are all contracts structured as services?**

A13: This will be determined at the TO level.

**Q14: Does the government plan to procure licenses for Software as a Service (SaaS) under 541519- Other Computer Related Services?**

A14: Dependent upon specific task order requirements.

**Q15: Does the government have an interest in procur-**

**ing automated DevSecOps pipelines provided as Software as a Service (SaaS)?**

A15: Dependent upon specific task order requirements.

**Q16: Does the government have an interest in procuring automated test technology to expedite system updates?**

A16: This will depend on the specific requirements developed at the task order level.

**Q17: Does the government have interest in procuring an API data adapter to connect legacy systems through use of a common interface design?**

A17: This will depend on the specific requirements developed at the task order level.

**Q18: Does the government have interest in procuring a classified software testbed to expedite the integration process for system of systems and synchronous kill chains?**

A18: This will depend on the specific requirements developed at the task order level.

**Q19: Is this PEO IEW&S AI/ML MATOC the same as the Project Linchpin effort?**

A19: This effort is a contract vehicle that is one of the options that Project Linchpin can utilize for their requirements.

**Q20: For MATOC, will there be small business set asides for other areas beyond AI/ML (ex. for SW**



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development)?

A20: Small Business Set-asides will be determined at the TO level.

**Q21: Will there be two options under the AI/ML pool...one SBSA and one F&O?**

A21: No.

**Q22: Confirming that FT MATOC TOs will remain below \$25M? Previously, it had been discussed that they may be released at \$50M?**

A22: Target ceilings are estimated at below \$25M due to the shorter PoP timelines.

**Q23: Is there any possibility this MATOC could be rolled into the larger Army MSD IDIQ?**

A23: No.

**Q24: Could you clarify your expectation from notification to industry to product completion? Will there be draft solicitations?**

A24: A draft RFP is anticipated for November 2024.

**Q25: Ms. Nugent - you mentioned on slide 5 that you were looking at "Shorter PoPs to encourage competition". Can you define how short the anticipated PoPs will be?**

A25: Targeted PoP is 18 months or less.

**Q26: Are you anticipating the first TO being awarded in 4QFY2025 to be for Project Linchpin or PM EW&C SW Dev or Both?**

A26: The Government has not determined the first awardable TO under this MATOC at this time.

**Q27: Can you provide more details on the data services?**

A27: The Government's requirement is still in development. Please await planned release of draft RFP November 2024.

**Q28: Can the Government clarify how that sub pools will be awarded under the MATOC?**

A28: A draft RFP is anticipated to be released in November 2024 that will cover selection criteria.

**Q29: Can the Government clarify the purpose of the forms and templates during the selection process for the MATOC?**

A29: Templates are anticipated for streamlining purposes in order to facilitate expedited TO awards.

**Q30: Is the Government considering a points-based scoring system for the base award evaluation?**

A30: A draft RFP is anticipated to be released in November 2024 that will cover selection criteria.

**Q31: Will the task orders on the AI/MI MATOC be SETA in nature?**

A31: No.

**Q32: Are Project Linchpin, the Modern Software Development MATOC, and the fast track MATOC for PEO IEW&S three separate MATOCs?**



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A32: No.

**Q33: Are you considering non-traditional contractors as well for the AI MATOC in addition to Small Business Set Aside?**

A33: Yes.

**Q34: If MATOC is just one option that Project Linchpin will use for AI/ML and software acquisition, what other vehicles does Project Linchpin plan to use? What other major acquisitions are planned?**

A34: In addition to the MATOC, Project Linchpin may choose to leverage other contract vehicles such as CDAO Tradewinds, OTAs -DIU/C5, SBIR Phase III, and DC30e to name a few. All known major acquisitions planned to date have been identified at this ALT Industry Day.



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