



Q&A'S FROM JULY 2022 ALT INDUSTRY

Q1: How do you engage PEO IEWS for a capability brief?

A1: Please contact Brandon Pollachek at brandon.j.pollachek.civ@army.mil

Q2: How does PEO IEWS make procurement decisions about the solutions they use to communicate (C2 solutions, Mission command solutions etc)

A2: PEO C3T owns the communications mission pertaining to tactical C2 and Mission Command. They provide operational units with radios, computers, servers, apps, and other hardware and software required for their missions, while also integrating those systems to function as cohesive capability sets. If, however, this question instead pertains to how PEO IEW&S systems communicate with each other and other relevant systems, those decisions are based on respective interface requirements and or established Army and DoD standards. Those requirements would be published in an RFP or ONS and then acquired through the applicable acquisition process.

Q3: Will HADES RFP out for industry by the end of the year?

A3: PD SAI continues to execute Multi-Doman Sensor (MDSS) sensor evaluation effort as briefed

previously. PM Fixed Wing and PD SAI are currently engaging ASA(ALT) leadership to get guidance on proposed Acquisition Approaches for the MDSS High Accuracy Detection Exploitation System (HADES) program. The program offices will be in a better position at our next ALT Industry engagement to share the acquisition strategy and timelines for the MDSS HADES effort. If the PM Fixed Wing and PD SAI team put out any RFIs or RFPs on SAM.GOV for MDSS HADES before our next engagement, we will ensure that we notify industry through the PEO IEWS ALT website.

Q4: Regarding PM FPS ICIDS VI opportunity, can the Government provide an updated procurement timeline estimate for DRFP, RFP and award dates?

A4: It is estimated that the draft RFP will be released within the next 30-45 days; the final RFP to be released in the 1st QTR FY23; Award will be made 4th QTR FY23

Q5: Regarding PM FPS ICIDS VI opportunity, has the Government made the decision on the type of procurement this will be regarding F/O unrestricted, SBSA, a specific socioeconomic SBSA? Will you please provide?

A5: The Government is still conducting market research and no final decision has been made at this

time.

Q6: Regarding PM FPS ICIDS VI opportunity, has the Government made a decision on the NAICS for this procurement? Will you please provide?

A6: The NAICS Code will be 334511- Search, Detection, Navigation, Guidance, Aeronautical and Aeronautical System and Instrument Manufacturing

Q7: How does PEO IEW&S plan to manage hardware/IT/Network development under software acquisition pathway programs?

A7: Under the Software Acquisition Pathway (SWAP), each program is different and can be tailored accordingly, but we aim to let the DEVSEC-OPS process drive the derived requirements and subsequent development. If the DEVSECOPS process does not lend itself to these non-software areas, then the development will align with other Army policies, requirements, capabilities, and or programs.

Q8: How does PEO IEW&S plan to conduct hardware procurements under software acquisition pathway programs?

A8: Hardware procurement under our current SWAP program is done with dedicated RFPs and vendor proposals. This process, however, is not quick and we are working with OSD to explore other options.

Q9: What are the PEO's key performance / milestone / decision points under the software acquisition pathway?

A9: Using the Software Acquisition Pathway, we engage with our stakeholders early during the

Planning Phase to define Capability Needs, identify resources, and develop strategies for the program (acquisition, test, cybersecurity, etc.). The Decision Authority, which is determined by the overall scope and program budget, will then validate this information and approve transition to the Execution Phase. During the Execution Phase, we actively engage with the user community to assess value as we develop capability. The Minimum Viable Product (MVP) or Minimum Viable Capability Release (MVCR) is used as a key performance parameter to measure success. This is an iterative development, test, and deployment process with small, frequent releases, updates to product roadmaps, and repeated engagements with the users to elicit feedback and understand value. Other metrics that we use to measure success are speed, cybersecurity, quality of software, cost, and user satisfaction.

Q10: Will the IS&A SETA requirement be set-aside for SBs? Will IS&A SETA be competed on RS3?

A10: This SETA effort will be competed under RS3. Until market research has been finalized, it is unclear if this requirement will be a small business set-aside.

Q11: Based on today's ALT Industry day comments on HECATES. Is it the PEO IEW&S intent not to fund HECATES as a separate effort, and use current SETA and FFRDC/URC contracts to support the functions in the HECATES PWS?

A11: Yes, the Government has taken a strategic pause on the HECATES effort and will utilize current contract vehicles for the near future.



